

## Incoterms 2020 Overview Breakdown of Seller's and Buyer's Responsibilities



	Seller Location	Export Clearance & Fees	Pre-Carriage Not Unloaded	Delivery at Named Place Port	Loading Alongside Vessel	Onboard Vessel	Main Carriage	Onboard Vessel	Discharge at Port of Destination	Delivery at Named Place Port	Onward Carriage Not Unloaded	Import Formalities & Duties	Buyer Location Unloaded
EXW	Seller's Risk												Buyer's Risk
	Seller's Cost												Buyer's Cost
FCA	Seller's Risk												Buyer's Risk
	Seller's Cost												Buyer's Cost
FAS	Seller's Risk												Buyer's Risk
	Seller's Cost												Buyer's Cost
FOB	Seller's Risk												Buyer's Risk
	Seller's Cost												Buyer's Cost
CFR	Seller's Risk												Buyer's Risk
	Seller's Cost												Buyer's Cost
CIF	Seller's Risk												Buyer's Risk
	Seller's Cost												Buyer's Cost
CPT	Seller's Risk Seller's Cost												Buyer's Risk Buyer's Cost
	Seller's Cost												Buyer's Cost
CIP	Seller's Risk												Buyer's Risk
	Seller's Cost												Buyer's Cost
DPU	Seller's Risk												Buyer's Risk
	Seller's Cost												Buyer's Cost
DAP	Seller's Risk												Buyer's Risk
	Seller's Cost												Buyer's Cost
DDP	Seller's Risk												Buyer's Risk
וטט	Seller's Cost												Buyer's Cost